

Competitive Enterprise, Competitive Manufacturing

Maximize your business operations by developing and training your people, and enhancing overall productivity.



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Trainers and Facilitators are available in every state and region.

Introduction to the Competitive IP Programs

Do you want to permanently and easily improve your business performance and profitability?

Would you like to enhance business productivity through a more harmonious and focused business environment?

Are there issues streamlining your processes?

Do all your projects achieve their desired results?

Would you like to out-perform your competitors?

Whether it be culture and productivity improvements, lead-time improvements, cost reductions, quality improvements or inventory reductions our Competitive IP Programs have the customised approach for you.

What is the Competitive IP Program?

Competitive IP is a data-driven, validated world-class program developed to improve individual & business profitability and performance.

Based on proven programs delivered throughout the world, published scientific research from leading universities, and the latest industry Lean principles, the program utilises strong Management techniques combined with proven Performance principles to facilitate a new approach business problems giving bottom line results.

Spread over a multi-phased timing that suits your business operations, the program will take your people through to completion of a continuous improvement paradigm setting them up with clear objectives to give your business the productivity improvement it needs.

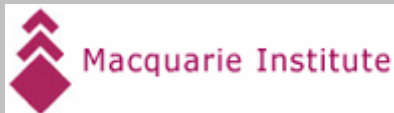
Clients and Sectors

All organisations can benefit from increasing their ability to improve staff and management interworking and reducing costs and waste. The Competitive IP Program has helped optimise the performance in many organisations across a diversity of sectors such as, corporate and government offices, mining organisations, manufacturing, health, hospitals, small-medium enterprises, defence and public-safety organizations. We provide our services as part of a global network of business training and coaching. Our clients in Australia and around the world are extensive.

Contact us for references in your area.

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Streamline your business performance by improving culture, communicating more effectively and reducing lead times, and wastage.



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What can you expect from the Competitive IP Programs?

- Effectively applies procedures to maximise productivity and quality.
- Reducing operational costs significantly over time.
- Reduction in business cost to help maintain a structured environment.
- Developing greater communication and effective management amongst employees.
- Improved supply-chain management.
- Sustaining the winners - creating and recreating champions (developing and fostering the champions from within).
- Performing at higher peak capacity.
- More effective project management.
- More business focus and client focus
- Enables more successful competition in local, national and international markets.
- Engaging the workforce for greater effectiveness, efficiency and leadership.

Other Benefits

More of a culture of creativity and positive energy

Reduction of lead times due to a more structured environment

Reduced waste and scrap which in turn helps reduce inventory levels and maintain a structured environment

Reduced indirect labour costs due to more efficient production

Reduced costs to operate or manufacture as projects are designed around the key cost areas

Improved work output quality and space utilization

Less lost time in injuries due to a more structured workplace, lower accident levels and improved staff self-management.

Significantly Improved staff retention

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The program can be delivered to your organization at minimal cost and maximal benefit. It is customized to suit your operations.



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The programs influence these factors positively:

- Decision-making
- Self-management and wellness
- Cost Reductions
- Stress-free zone Culture
- Energy and intercommunication
- Proactive work (eg Maintenance OEE/MTTF)
- On Time work and OT Delivery (DIFOT)
- Process Completion and Process Capability (Cpk)
- Sick Leave & Lost Time Injuries (LTI's)
- Total Quality and Process Quality (% Yield)
- Staff Retention

Your Investment can be offset

Government funding is available, and in most cases the program can be delivered to your organisation for a minimal net outgoing cost.

Macquarie Institute is a long- standing training organization and can facilitate access to Commonwealth Government funded training (subject to eligibility approval). Funding varies across industry sectors and eligibility is determined against guidelines issued by the regulatory bodies.

You may prefer fee-for-service solutions for your special training requirements. These are designed and quoted individually to meet your company's particular requirements.

The program is provided as 3 modules as follows:

1. The Path to Creating Excellence
2. The Road to Sustaining Excellence
3. Discretionary Learning Modules & optional ongoing facilitation

Modules 1 and 2 include face to face training, coaching and on the job application.

The process is commenced by simply providing a purchase order for Commencement and we will arrange to deliver module 1. Timing for each stage is decided by the client. Other services provided and module 2 and 3 delivery will usually be separately ordered and delivered under a later agreement

For more details of how your business can benefit, please contact one of our experienced consultants.

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If you would like to explore this opportunity to improve on your business, please contact our head office on (61 2) 9412 2500.



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Program & Course Content

The Programs are provided in such a way to ensure that your organisation is able to have maximum input into the process and the way it is delivered.

In consultation with you we design the program to ensure that it meets the organization's needs in terms of timing, time-out, team and individual responsibilities etc.

The program is provided as 3 modules as follows:

Phase I: The Path to Creating Excellence

Phase II: The Road to Sustaining Excellence

Phase III: Discretionary Learning

In Phase I and II you will learn:

Resilient people, resilient organizations and the peak performance Program. Stress and its antidotes – research validated self-management and stress management tools help you to establish stress-free zones while improving productivity. Learn the IQM process.

Resilient learning and coherent communication

Team interworking, creativity, meetings, deadlines and outcomes. Learn and apply the new skills.

The Lean Team and Lean Operations – Learn how to setup your business so it is ready for a continuous improvement program to gain and sustain greater profits.

Managing Projects – This module is designed to assist organisations (and individuals) to efficiently run projects within their operation and to achieve the desired outcomes. It focuses heavily on best practice processes and encompasses a roadmap to successful project definition, planning and execution.

Lean 5S – 5S simplifies your work environments, reduces waste and non-value activity while improving quality efficiency and safety. Walk through the Sort, Straighten, Shine, Standardise and Sustain methodology.

Improve Cost Factors (Value Stream Mapping) – Value Stream Mapping gives an organisation the tools to stand back and identify the cost in the systems and to streamline processes to reduce or remove this cost

Proactive Maintenance – Learn how to maximize the productivity of your equipment for its entire life. See how Proactive Maintenance can maximize your Overall Equipment Effectiveness (OEE) by reducing unplanned equipment downtime resulting in increased capacity and reduced costs.

Managing and Communicating I & II

Team Work and Advanced Systems I & II

Participants will receive a certificate of completion at the end of each phase. Some courses may result in a government recognized certificate for the attendee.